

DESERT SAMPLE BUILDERS, INC.

SAMPLE – FICTIONAL

KITCHEN · BATH · REMODEL

Mercer Kitchen Cabinet & Fixture Refresh

PREPARED FOR

Mercer Residence

12 Sample Court

Palm Desert, CA 92260 USA

PROPOSAL

No. 2612

11/07/2026

Valid 30 days

PREPARED BY

Marcus Jones

(760) 555-0143

SAMPLE – FICTIONAL

PROPOSAL
2612

Mercer Kitchen Cabinet & Fixture Refresh

PREPARED FOR

Mercer Residence
12 Sample Court
Palm Desert, CA 92260 USA
(760) 555-0138

PROJECT SITE

12 Sample Court
Palm Desert, CA 92260 USA

PREPARED BY

Marcus Jones
Desert Sample Builders, Inc.
(760) 555-0143
CSLB Lic. B · SAMPLE-0000

SCOPE BY AREA

Kitchen

$6,772.00

ITEM	QTY	UNIT	TOTAL
DEMOLITION			
Remove existing base & wall cabinets, sink and faucet DEMO-CAB	1	Included	Included
CABINETRY			
Semi-custom shaker base cabinets, painted white, soft-close Palms Cabinet Co. SC-BASE-SHKR	10	$255.00	$2,550.00
Semi-custom shaker wall cabinets, 36 in. tall Palms Cabinet Co. SC-WALL-SHKR	8	$205.00	$1,640.00
Fillers, toe-kick & crown (lot) Palms Cabinet Co. SC-TRIM	1	$260.00	$260.00
Cabinet pulls & knobs, matte black Hartwell Hardware HW-PULL-BLK	24	$14.00	$336.00
Detach & reset existing quartz countertop on new cabinets CTOP-RESET	1	$140.00	$140.00
PLUMBING			
30 in. undermount stainless sink SINK-SS-30	1	$380.00	$380.00

Pull-down kitchen faucet, matte black FCT-PULLDOWN	1	$340.00	$340.00
3/4 HP disposal DISP-75HP	1	$240.00	$240.00
ELECTRICAL & LIGHTING			
Pendant lights over the peninsula PEND-2	2	$225.00	$450.00
6 in. LED recessed retrofit trims, 2700 K LED-RETRO-6	4	$45.00	$180.00
Under-cabinet LED light bars, plug-in LED-UNDERCAB	8	$32.00	$256.00

Project-wide

$595.00

ITEM	QTY	UNIT	TOTAL
GENERAL CONDITIONS			
Floor protection, dust control & daily clean-up GC-PROTECT	1	$120.00	$120.00
Haul-away & disposal of old cabinets and fixtures GC-HAUL	1	$225.00	$225.00
Electrical permit & inspection GC-PERMIT	1	$250.00	$250.00
Scheduling, supervision & final walk-through GC-PM	1	Included	Included

SUMMARY BY SYSTEM

Systems

Cabinetry	$4,926.00
Plumbing	$960.00
Electrical & Lighting	$886.00
General Conditions	$595.00

PROJECT SUMMARY

Mercer Kitchen Cabinet & Fixture Refresh

Equipment Total	$7,367.00
Installation & labor	$5,013.00
Investment	**$12,380.00**

TOTAL INVESTMENT

$12,380.00

Everything in this proposal, delivered, installed and handed over.



A NOTE BEFORE WE BEGIN

Dear Dana Mercer,

Thank you for walking the kitchen with us. This proposal covers the work we discussed, priced line by line, with the cabinets, fixtures and finishes named so you know exactly what you are getting.

We plan the job so the house stays livable. Work areas are sealed off and protected, the site is cleaned at the end of every day, and we tell you in advance on the days when water or power will be off.

One person runs the project from start to finish and is your contact throughout. Our own crew and the licensed trades we work with every week follow a single schedule, and permits and inspections are part of our scope.

If anything here raises a question, or you would like to price an alternative, I am glad to meet at the house or talk it through by phone.

Marcus Jones

Desert Sample Builders, Inc. · (760) 555-0143

TERMS & ACCEPTANCE

Agreement

PAYMENT SCHEDULE

Deposit on signing	$1,000.00
Cabinets delivered to site	$5,400.00
Cabinets and fixtures installed	$4,800.00
Final walk-through complete	$1,180.00

TOTAL INVESTMENT

$12,380.00

WHAT IS INCLUDED

The work is the materials, fixtures and labor listed in this proposal, area by area. Anything not listed is outside the scope until we agree it in writing.

VALIDITY

This price holds for thirty days from the date on the cover. After you accept, it changes only with your written agreement.

CHANGES

If you add, remove or alter anything, we send a change order showing the effect on price and timing. Work on it begins once you sign it.

ALLOWANCES

A line marked allowance is a budget for a product you have not chosen yet. Once you choose, we credit or charge the difference.

PERMITS

Where the work needs a permit or inspection, we arrange it, and its cost is included unless the proposal says otherwise.

SCHEDULE

We confirm start and finish dates when the cabinets are ordered, and keep you informed if a delivery or inspection moves them.

PAYMENTS

After the deposit, each payment falls due when the stage of work or the delivery it names is complete. No payment is due ahead of the work it pays for.

WARRANTY

Our workmanship is covered for one year from completion. Products carry their makers' warranties, and we handle any claim for you.

CLIENT SIGNATURE

DESERT SAMPLE BUILDERS, INC.

PRINTED NAME & DATE

MARCUS JONES · DATE

Sample only: a fictional company, client and job. A real California home-improvement contract also includes the three-day right to cancel and the Mechanics' Lien Warning.