DESERT SAMPLE BUILDERS, INC.

SAMPLE – FICTIONAL



KITCHEN · BATH · REMODEL

Harrow Kitchen & Butler's Pantry Remodel

PREPARED FOR

Harrow Residence

78 Demo Circle

La Quinta, CA 92253 USA

PROPOSAL

No. 2611

11/07/2026

Valid 30 days

PREPARED BY

Marcus Jones

(760) 555-0143

SAMPLE – FICTIONAL

PROPOSAL
2611

Harrow Kitchen & Butler's Pantry Remodel

PREPARED FOR

Harrow Residence
78 Demo Circle
La Quinta, CA 92253 USA
(760) 555-0164

PROJECT SITE

78 Demo Circle
La Quinta, CA 92253 USA

PREPARED BY

Marcus Jones
Desert Sample Builders, Inc.
(760) 555-0143
CSLB Lic. B · SAMPLE-0000

SCOPE BY AREA

Kitchen

$59,261.00

ITEM	QTY	UNIT	TOTAL
DEMOLITION			
Demolition: cabinets, counters, flooring, soffits; haul-off DEMO-KIT	1	Included	Included
CABINETRY			
Custom inset base cabinets, painted maple, soft-close, dovetail drawers Ridgeline Custom Cabinetry RCC-BASE-INSET	18	$540.00	$9,720.00
Custom stacked wall cabinets to 10 ft ceiling, inset doors Ridgeline Custom Cabinetry RCC-WALL-STACK	12	$480.00	$5,760.00
Custom 9 ft island, contrast stain, seating overhang & end panels Ridgeline Custom Cabinetry RCC-ISLAND-9	1	$5,800.00	$5,800.00
Panel-ready appliance fronts, matched to cabinetry Ridgeline Custom Cabinetry RCC-APPL-PANEL	2	$520.00	$1,040.00
Crown, light rail & scribe molding (lot) Ridgeline Custom Cabinetry RCC-MOLDING	1	$950.00	$950.00
Cabinet hardware, unlacquered brass pulls & knobs Hartwell Hardware HW-BRASS-PULL	40	$28.00	$1,120.00

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COUNTERTOPS			
Quartzite countertops 3 cm, eased edge - template, fabricate, install Canyon Stone QZT-3CM	56	$105.00	$5,880.00
Full-height quartzite backsplash, range wall Canyon Stone QZT-SPLASH	16	$85.00	$1,360.00
Sink cut-outs & faucet holes Canyon Stone QZT-CUTOUT	2	$200.00	$400.00
APPLIANCES			
36 in. dual-fuel range (allowance) APPL-RANGE-36	1	$5,200.00	$5,200.00
Hood insert, 1200 CFM, in custom wood hood APPL-HOOD-INS	1	$1,600.00	$1,600.00
36 in. panel-ready built-in refrigerator (allowance) APPL-REF-36PR	1	$6,900.00	$6,900.00
Panel-ready dishwasher (allowance) APPL-DW-PR	1	$1,350.00	$1,350.00
PLUMBING			
Plumbing rough-in: relocate sink, add island prep sink PLMB-ROUGH	1	$650.00	$650.00
33 in. fireclay apron-front sink SINK-APRON-33	1	$1,350.00	$1,350.00
Faucets - main & prep (allowance) FCT-KITCHEN	2	$450.00	$900.00
1 HP disposal DISP-1HP	1	$420.00	$420.00
ELECTRICAL & LIGHTING			
Electrical rough-in: 20 A appliance circuits, 50 A range, hood, panel tie-in ELEC-ROUGH	1	$980.00	$980.00
4 in. LED recessed downlights, 2700 K LED-RECESS-4	12	$95.00	$1,140.00
Under-cabinet LED tape, channels & drivers LED-UNDERCAB	26	$38.00	$988.00

Island pendants (allowance) PEND-ISLAND	3	$350.00	$1,050.00
DRYWALL & PAINT			
Drywall: soffit removal, patch, tape & finish (lot) DW-FINISH	1	$680.00	$680.00
Paint walls & ceilings, 2 coats, both rooms (lot) PAINT-2C	1	$520.00	$520.00
FLOORING			
Floor prep & self-leveler, both rooms FLR-PREP	310	$1.80	$558.00
5 in. engineered white oak, glue-down, both rooms Mesa Hardwood FLR-WOAK-5	310	$9.50	$2,945.00

Butler's Pantry

$11,270.00

ITEM	QTY	UNIT	TOTAL
CABINETRY			
Custom pantry base cabinets, inset, with drawer bank Ridgeline Custom Cabinetry RCC-PANTRY-BASE	7	$580.00	$4,060.00
Glass-front upper cabinets with interior LED lighting Ridgeline Custom Cabinetry RCC-PANTRY-GLASS	5	$660.00	$3,300.00
COUNTERTOPS			
Pantry quartzite countertop 3 cm Canyon Stone QZT-PANTRY	14	$115.00	$1,610.00
APPLIANCES			
24 in. undercounter beverage center (allowance) APPL-BEV-24	1	$1,450.00	$1,450.00
PLUMBING			
15 in. bar sink + faucet SINK-BAR-15	1	$850.00	$850.00

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Project-wide

$3,300.00

ITEM	QTY	UNIT	TOTAL
GENERAL CONDITIONS			
Project management & site supervision (8 weeks) GC-PM	1	Included	Included
Dust walls, floor protection, zip-door & daily clean-up GC-PROTECT	1	$650.00	$650.00
30-yd dumpster, 2 pulls GC-DUMP	2	$650.00	$1,300.00
Building, electrical & plumbing permits + inspections GC-PERMIT	1	$1,350.00	$1,350.00
Final construction clean GC-CLEAN	1	Included	Included

SUMMARY BY SYSTEM

Systems

Cabinetry	$31,750.00
Countertops	$9,250.00
Appliances	$16,500.00
Plumbing	$4,170.00
Electrical & Lighting	$4,158.00
Drywall & Paint	$1,200.00
Flooring	$3,503.00
General Conditions	$3,300.00

PROJECT SUMMARY

Harrow Kitchen & Butler's Pantry Remodel

Equipment Total	$73,831.00
Installation & labor	$28,424.50
Investment	**$102,255.50**

TOTAL INVESTMENT

$102,255.50

Everything in this proposal, delivered, installed and handed over.



A NOTE BEFORE WE BEGIN

Dear Julia Harrow,

Thank you for walking the kitchen with us. This proposal covers the work we discussed, priced line by line, with the cabinets, fixtures and finishes named so you know exactly what you are getting.

We plan the job so the house stays livable. Work areas are sealed off and protected, the site is cleaned at the end of every day, and we tell you in advance on the days when water or power will be off.

One person runs the project from start to finish and is your contact throughout. Our own crew and the licensed trades we work with every week follow a single schedule, and permits and inspections are part of our scope.

If anything here raises a question, or you would like to price an alternative, I am glad to meet at the house or talk it through by phone.

Marcus Jones
Desert Sample Builders, Inc. · (760) 555-0143

TERMS & ACCEPTANCE

Agreement

PAYMENT SCHEDULE

Deposit on signing	$1,000.00
Demolition done, rough-in inspections passed	$22,000.00
Cabinets delivered to site	$38,000.00
Countertops installed	$27,000.00
Final walk-through complete	$14,255.50

TOTAL INVESTMENT

$102,255.50

WHAT IS INCLUDED

The work is the materials, fixtures and labor listed in this proposal, area by area. Anything not listed is outside the scope until we agree it in writing.

VALIDITY

This price holds for thirty days from the date on the cover. After you accept, it changes only with your written agreement.

CHANGES

If you add, remove or alter anything, we send a change order showing the effect on price and timing. Work on it begins once you sign it.

ALLOWANCES

A line marked allowance is a budget for a product you have not chosen yet. Once you choose, we credit or charge the difference.

PERMITS

Where the work needs a permit or inspection, we arrange it, and its cost is included unless the proposal says otherwise.

SCHEDULE

We confirm start and finish dates when the cabinets are ordered, and keep you informed if a delivery or inspection moves them.

PAYMENTS

After the deposit, each payment falls due when the stage of work or the delivery it names is complete. No payment is due ahead of the work it pays for.

WARRANTY

Our workmanship is covered for one year from completion. Products carry their makers' warranties, and we handle any claim for you.

CLIENT SIGNATURE

DESERT SAMPLE BUILDERS, INC.

PRINTED NAME & DATE

MARCUS JONES · DATE

Sample only: a fictional company, client and job. A real California home-improvement contract also includes the three-day right to cancel and the Mechanics' Lien Warning.